

Message Text

UNCLASSIFIED

PAGE 01 WARSAW 07527 241412Z

43

ACTION COME-00

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R 241359Z DEC 74

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 2704

UNCLAS WARSAW 7527

E.O. 11652: N/A

TAGS: BEXP, PL

SUBJECT: UNIROYAL CORP: NEGOTIATIONS ON COATED FABRIC PLANT

REF STATE 275832M

1. ON DECEMBER 13, EMBOFFS DISCUSSED UNIROYAL ACTIVITIES IN POLAND WITH UNIROYAL REPS. UNIROYAL IS NEGOTIATING A CONTRACT VALUED AT ABOUT \$27 MILLION FOR THE SUPPLY OF TECHNOLOGY AND EQUIPMENT TO A NAUGAHYDE PLANT TO BE BUILT NEAR WROCLAW. DISCUSSIONS HAVE BEEN UNDERWAY FOR ABOUT 18 MONTHS.

2. UNIROYAL HAS AGREED TO PURCHASE NAUGAHYDE FROM THE POLISH PLANT OVER TEN YEARS IN AN AMOUNT SUFFICIENT TO COVER THE ENTIRE COST OF THE CONTRACT INCLUDING FINANCING CHARGES, BUT THE PRICE WHICH THE POLES WILL CHARGE FOR NAUGAHYDE HAS NOT BEEN AGREED UPON.

3. UNIROYAL BELIEVES IT HAS COMPETITION FROM ONLY ONE GERMAN FIRM WHICH IS NOT AS FAR ALONG IN ITS NEGOTIATIONS.
DAVIES

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NNN

Message Attributes

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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